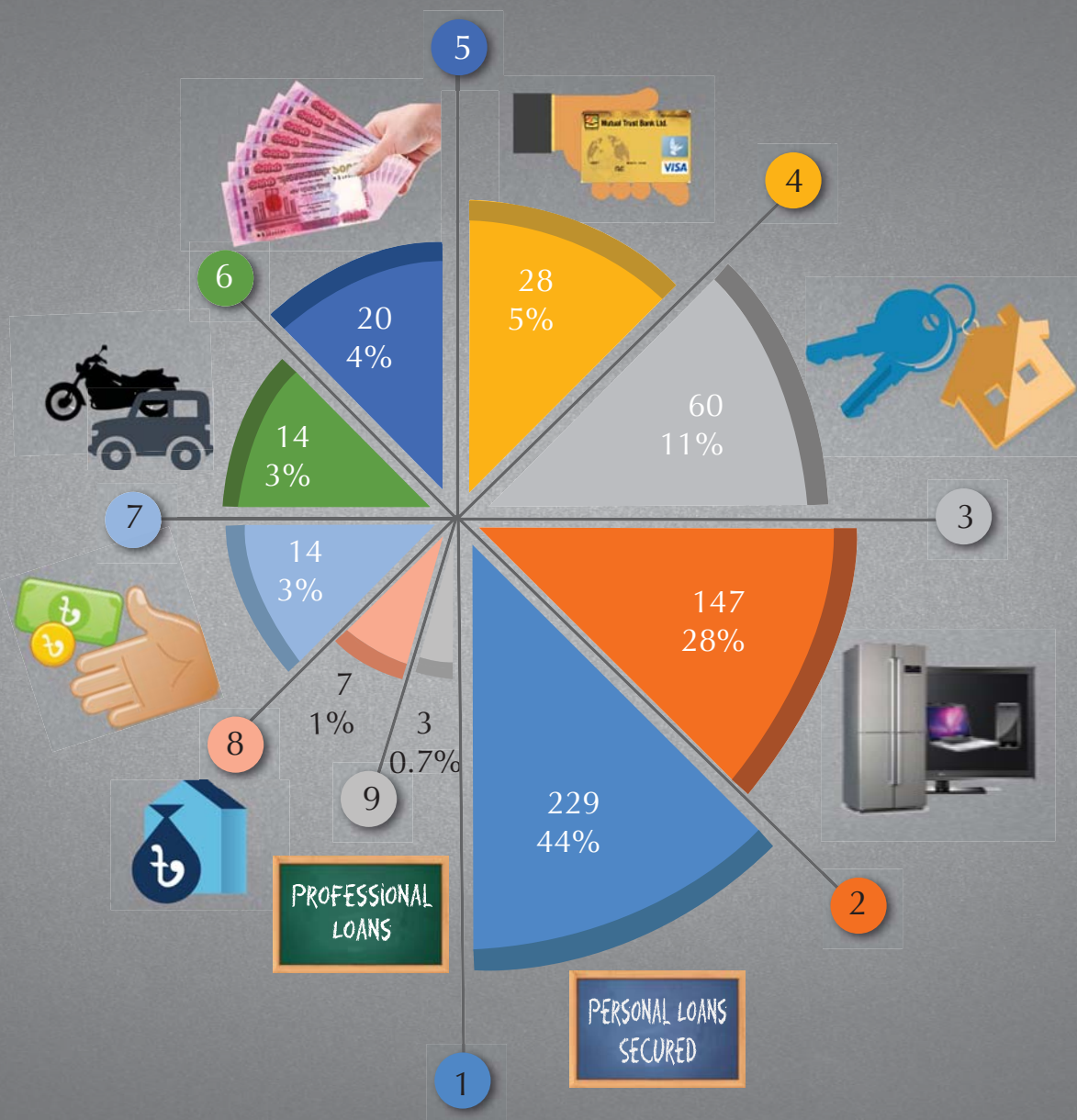


Market Size and Share of Consumer Finance Products in Bangladesh



MTB is the DHL-The Daily Star Bangladesh Business Award Winner as the Best Financial Institution of 2014

MTB has been chosen for the award on account of its high standards of corporate governance, inspirational Board, strong leadership and management, exceptional innovation, diverse array of products and services, asset quality, financial performance and service to the community.

We are grateful to our much valued customers, regulators, shareholders, well-wishers and all citizens of the country. On this auspicious occasion, we reiterate our commitment to strive even harder to serve Bangladesh and our fellow citizens, in the exciting times ahead.



মিউচুয়াল ট্রাস্ট ব্যাংক লিমিটেড

Mutual Trust Bank Ltd.

you can bank on us



MONTHLY BUSINESS REVIEW

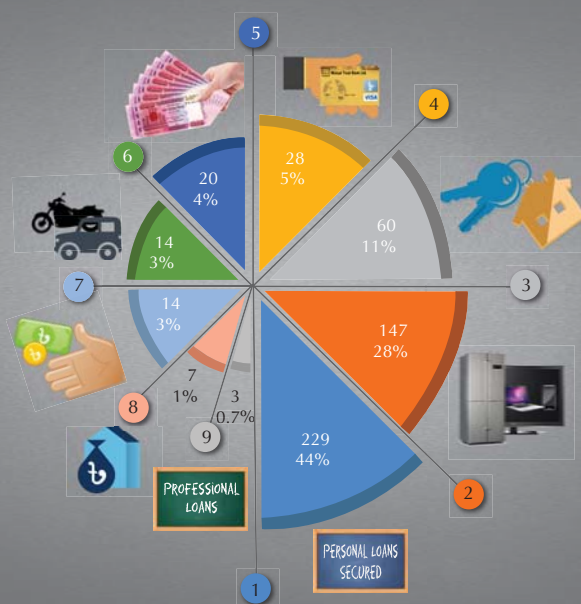
VOLUME: 06 ISSUE: 08

SEPTEMBER-OCTOBER 2015

Contents

Article of the month	02
National News	
The Central Bank	04
Banking Industry	06
MTB News & Events	10
Industry Appointments	14
Business & Economy	15
International News	
Business & Economy	18
Economic Forecast	22
Wells Fargo Monthly Outlook	24

Market Size and Share of Consumer Finance Products in Bangladesh



Developed & Published by
MTB Group R&D

Please send feedback to:
mtbiz@mutualtrustbank.com

All rights reserved @ 2015

Design & Printing:
Corporate Communications

Disclaimer:

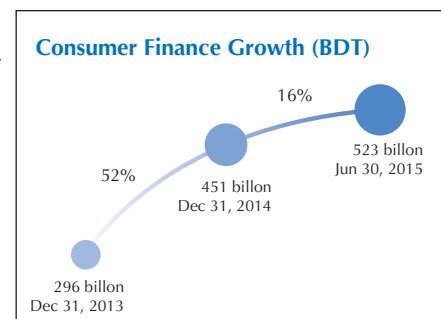
MTBiz is printed for non-commercial & selected individual-level distribution in order to sharing information among stakeholders only. MTB takes no responsibility for any individual investment decision based on the information at MTBiz. This review is for information purpose only and the comments and forecasts are intended to be of general nature and are current as of the date of publication. Information is obtained from secondary sources which are assumed to be reliable but their accuracy cannot be guaranteed. The name of the other companies, products and services are the properties of their respective owners and are protected by copyright, trademark and other intellectual property laws.

Market Size and Share of Consumer Finance Products in Bangladesh

Bangladesh is a surging consumer product market now. Rising per capita income has enabled growth in consumer spending. At the same time the country is enjoying demographic dividend in its workforce. Reasonably, the consumer product market in Bangladesh is growing and is drawing attention of global media. The Boston Consulting Group (BCG), a global consulting firm reported on Bangladesh's rising middle class and affluent group of people. BCG portrayed Bangladesh with emerging growth opportunities for consumer product companies. Every year, 2 million Bangladeshis join the ranks of the middle class and affluent. These consumers are highly optimistic, value foreign brands, and are jumping on the digital bandwagon. Bangladeshi consumers mostly purchase from traditional shops and retail outlets. Yet they are rapidly embracing smartphones and high-speed mobile internet services. Given the prospective growth future of the consumer product market, this is precisely the time to have a look into the Consumer Finance segment of the banking industry of the country.

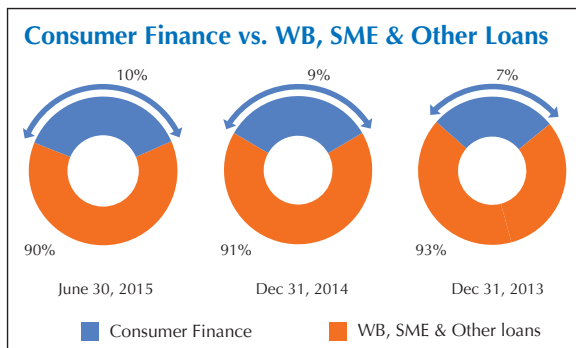
Key trends of Consumer finances

- Bangladeshi consumers are turning from cash based purchase toward credit based purchase and the segment is growing, 10% of total loans in 2015 and forecasted to be 20% in 2020.
- Secured personal loan is the maximum selling product, holding 44% of total Consumer finances
- Consumer goods (durables) lending enjoys the most steady growth for last five years, with 28% of the pie
- Card lending is roughly 5% of the market and its share is growing



Future market growth

Are the bankers ready for the shift happening in the consumer finance market? Or, are they aware of the transformation? Given the wealthy portrait of middle class consumers of a middle income country, consumer spending is expected to grow and thereby should the Consumer Finance. This report focuses on the major trends of the market of Consumer Finance and outlines the strategic and managerial implication of the findings.



Size of the consumer finance market (retail loan) is BDT 522.6 billion now (June, 2015). This has grown from BDT 296 billion in 2013 (Dec) to BDT 451 billion in 2014 (Dec) with a year-on-year growth of 52%.

Consumer finance market pie has grown to 10% of total commercial bank financing (Q2, 2015) from 7% in 2013. This report projects that, Consumer finance market would be 12% of total loan by 2016 and 20% by 2020.

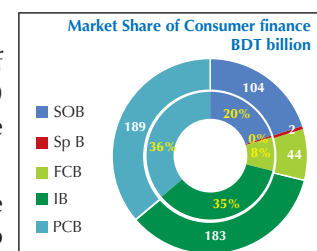
By now, the banks have hopefully devised their respective marketing strategy for the coming year 2016. This report may add a competitive landscape for Consumer finance

market. This context may be articulated to fine tune the marketing and brand strategy and to choose the market niche of choice.

Market share by different bank groups

There are total 56 (fifty six) scheduled commercial banks in the country, out of which 02 banks are Specialized banks (Sp B), 06 are State owned banks (SOB), 09 are Foreign commercial banks (FCB), 08 are Islami banks (IB), and 31 are Private commercial banks (PCBs).

PCBs and IBs both are in a neck to neck competition in the consumer finance market, with market shares of 36% and 35% respectively. This is notable to

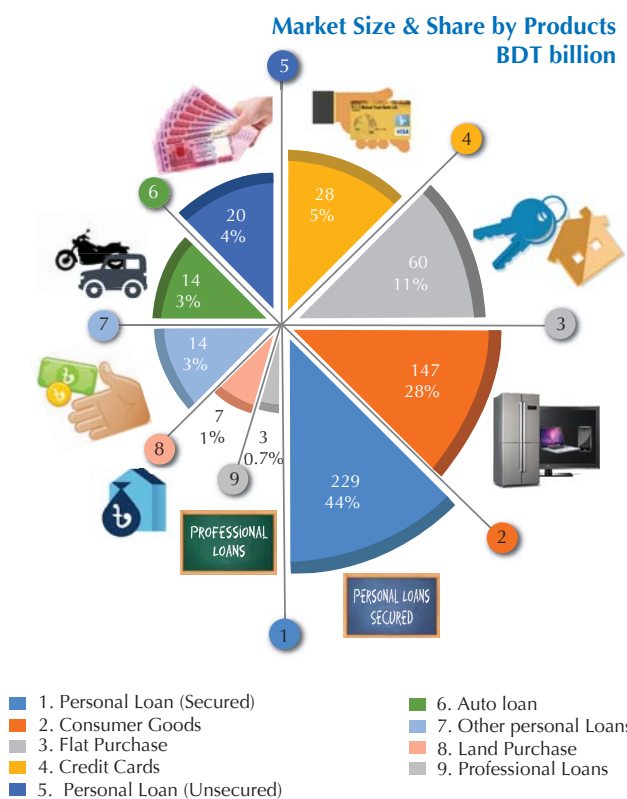


remember that total numbers of bank branches for Islami banks and private commercial banks are 887 and 3036 (Jan 2015) respectively.

An average consumer has an outstanding of BDT 551,018 in IBs and BDT 239,664 in PCBs. Islami banks have outperformed private commercial banks, by average loan size as well as by total amount financed. Islami banks dominate in the secured segments in consumer finance products.

Market share by product type / product groups

Personal loan (against FDR, DPS, PF, MBS, DBS etc.) is the market leader among all consumer finance products with 44% of market share (of BDT 522.6 billion), which is followed by Consumer goods purchase with 28%, Flat purchase with 12% and Credit cards with 5.4%. Salary loan and loan for Education, Marriage, Treatment, and Travel altogether holds 4% of market share.



Target market & market niche

Islami banks are focused in selling two specific types of products. Islami banks are market leaders in Personal loans (against FDR, DPS, PF, MBS, DBS etc.) and Consumer goods products.

Private commercial banks are market leader with 43% of the product bundle, Salary loan and loan for Education, Marriage, Treatment, and Travel. Foreign commercial banks are the market challenger in this product bundle with 24% of the pie. It is notable that, Islami banks have as little as 2.3% market shares in this product bundle. . "Other personal loans" is another category of personal loan, in that, IBs hold only 1% of the share while PCBs hold 65% and FCBs hold 10%.

Consumer goods (TV, Freezer, Air Cooler, Computer, Furniture etc.) hold 28.17% of the total consumer finance (BDT 522.6 billion) and second leading product in the market of consumer finance, which is almost BDT 150 billion. IBs have occupied 37% of total consumer goods, followed by PCBs with 30% and FCBs with 9%. Average sizes of account for Consumer goods finances are, BDT 385,440 for

IBs, BDT 320,983 for PCBs and BDT 316,338 for FCBs. Credit card is 5% of total retail finance market. 75% of the Credit card market is occupied by private commercial market and 24% by foreign commercial banks. Islami banks, market leader in other products hold as little as 1% of the market of Credit card. Foreign commercial banks are major players in two product segments, Loan for Treatment and Travel / Holiday Loan.

Personal loans flourish due to increased income

The economy of Bangladesh is better in 2015 than it was in 2014. Consumers enjoyed personal loans to pay for their holidays, to support wedding expenses, or even to pay for medical costs. Healthy growth is predicted over the forecast period in consumer finance.

Consumer finance market is estimated to grow in gross lending as well as outstanding value as consumer confidence is high. Consumers' earning is robustly growing due to economic growth, powered by growth in export and employment. Banks are likely to continue product innovation, offering a variety of loan products and update to newer technologies to provide products that are scalable through service delivery channels. Consumer finance market is projected to be 12% of total loan by 2016 and 20% by 2020.

Note: Secured personal loan and unsecured personal loans are two categories used by the author, based on data of multiple products for convenience. Source of the data is Bangladesh Bank.

ANM Farukh, MTB R&D

NATIONAL NEWS

BB Governor receives the ‘Central Bank Governor of the Year for Asia 2015’



Bangladesh Bank (BB) Governor Dr. Atiur Rahman received the ‘Central Bank Governor

of the Year for Asia 2015’ Award from ‘The Emerging Markets’ Newspaper (UK based financial newspaper of the Euromoney Group), on October 10, 2015 evening in Lima Sheraton Hotel. This award is in recognition of policymaking he has spearheaded at Bangladesh Bank towards mainstreaming socially and environmentally responsible inclusive green financing, supporting sustainable socioeconomic development. Toby Fildes, Managing Editor of Emerging Markets, and Ruth Beddows, Deputy Director of Global Capital handed over the award to Dr. Rahman. Ms. Beddows, Deputy Director of Global Capital, said that Governor Rahman has significant contribution towards Bangladesh’s sustained spell of economic growth of more than 6 percent, rapid poverty alleviation through innovative financial inclusion programs, stability in the exchange rate, and growing foreign exchange reserves over the past few years.

All banking operations to come under digital coverage soon: BB governor



Dr. Atiur Rahman has said he will make Bangladesh Bank as a modern, far seeing human central bank promoting digital financial inclusion and bringing all banking operations under a digital platform. The central bank governor reiterated this while inaugurating an Automated Sanchaypatra Payout System (ASPS) at a function held in its

main building recently. ASPS is an Electronic Fund Transfer (EFT) software for paying back the principal amount of different saving certificates on their maturity and the monthly interests incur against the certificates. The software will help customers of deal all payments of their saving certificates like payment of installments, receive interest income

etc., through their bank accounts. People would no longer require to be in the banks to get the return from their investments in saving certificates as they would get paid the interest and the principal amount of saving certificates directly to the bank accounts through ASPS.

Real time payment settlement system at BB launched



The central bank has launched the Real Time Gross Settlement (RTGS) system aiming to ease cash transactions across the banking sector. Under the RTGS system, any bank will be able to transfer a minimum amount of BDT 100,000

to another bank instantly. "RTGS is a great achievement for the banking sector of Bangladesh, which should also be treated as a landmark in the government's Digital Bangladesh campaign," Bangladesh Bank (BB) Governor Dr. Atiur Rahman said. The governor, who inaugurated the system at the central bank headquarters recently, said this will have a substantial impact on current operations in the banks, particularly in the areas of treasury, payment, corporate banking and cash management.

BB raises amount of honorarium for directors of local commercial banks



The central bank has raised the amount of honorarium for directors of local commercial banks after more than five years considering

socio-economic condition of the country, officials said. Under the new provisions, the Bangladesh Bank (BB) will allow maximum BDT 8,000 as honorarium of a director of the commercial banks instead of BDT 5,000 earlier for attending the board of directors meeting. BB re-fixed the honorarium for bank company directors considering the overall socio-economic condition as well as request from the Bangladesh Association of Banks (BAB), a BB senior official said. He also said the central bank fixed the honorarium amounting to BDT 5,000 on January 18, 2010. It was fixed BDT 4,000 on May 9, 2006. Executive, audit and risk management committee meetings are treated as board ones, the BB official explained.

BB likely to issue pound, euro bonds for NRBs



Bangladesh Bank (BB) may issue pound and euro bonds for encouraging

Non-resident Bangladeshis (NRBs) living in the United Kingdom (UK) to investment in their home country. BB governor Atiur Rahman told a seminar in London recently that the central bank would issue pound and euro bonds so NRBs in the UK feel more secure and are encouraged to invest in Bangladesh, according to the UK-Bangladesh Catalyst of Commerce and Industries (UKBCCI). The umbrella organisation for British-Bangladeshi entrepreneurs in the UK and Bangladesh organised the seminar. UKBCCI said that the announcement of the BB would fulfill a long-standing demand of the expatriate Bangladeshis in the UK for issuing bonds in pound and euro. The planned four bonds included euro investment bond, pound sterling investment bond, euro premium bond and pound sterling premium bond.

NBFIs asked to take BB consent before HQ, branch expansion, relocation



Bangladesh Bank recently asked the non-bank financial institutions not to expand and

relocate their head offices, branches and booths without taking prior approval from the central bank. The BB issued a circular to managing directors and chief executive officers of all NBFIs mentioning that some NBFIs had recently rented space to extend and relocate their head offices in violation of the Financial Institution Act 1993. The BB asked the NBFIs to take approval from the central bank before signing any agreement to rent office space with the house owners. Besides, the NBFIs have to take approval from the central bank to spend for their head office and branch decoration.

BB introduces biometric system to disburse new notes



Bangladesh Bank recently introduced biometric system to streamline its distribution of new currency notes among people.

Officials said every year the central bank disburses new currency notes among the aspirant people ahead of EID festival. Under the biometric system, the officials said, the machine will take impression of the fingers as well as the pictures of people collecting the notes. This new system will diminish the chance of receiving notes on repeated occasions, they added. Bangladesh Bank Governor Dr. Atiur Rahman and deputy governor Nazneen Sultana visited the new system at the Cash Department of Bangladesh Bank in its head office in Dhaka and expressed satisfaction over it.

BB's second strategic plan targets inclusive growth



The Bangladesh Bank (BB) recently launched its second Strategic Plan

(2015-2019) that, would contribute to the task of achieving sustainable and inclusive growth and maintaining financial stability. BB governor Dr. Atiur Rahman formally unveiled the five year plan at the bank's training academy at Mirpur. The plan, he said, will help the bank uphold its mandate as a central bank of the country and achieve Vision 2021 of the government as well. The Strategic Plan is crafted with 14 strategic goals and 395 key performance indicators, said the governor adding it will lead to emergence of a 'forward-looking, proactive and responsive' central bank and give it an international standard. The goals will be reached through a total of 105 objectives, which would essentially be attained by 320 action plans in the medium and long run. The Bangladesh Bank Governor asked all the banks to prepare their own strategic plans to make their services more proactive and responsive and thus support socially responsible and environment friendly sustainable development initiatives.

NATIONAL NEWS

36,410 students get DBBL scholarship



A total of 36,410 students received Dutch-Bangla Bank Limited (DBBL) scholarship among which 18,748 students of different levels are getting the

scholarship at present. Finance Minister AMA Muhith was present as the chief guest and handed over the scholarship awarding letters among the recipients, while Law, Justice and Parliamentary Affairs Minister Anisul Huq and Canadian High Commissioner in Bangladesh Benoit-Pierre Laramée attended as special guests on the occasion. The bank's Board of Directors Chairman Sayem Ahmed presided over the ceremony, while its Managing Director KS Tabrez was also present on the occasion. Under its corporate social responsibility (CSR) programme, DBBL has been awarding scholarship to the meritorious students in need of financial aid studying at higher secondary and graduation levels. The bank is going to award scholarships to 4,025 meritorious students who passed SSC/equivalent examination in 2015 and studying at HSC level in different colleges of the country.

Bangladesh Bank Arranges Banking Fair 2015



A five-day long 'National Banking Fair', arranged by Bangladesh Bank begins November 24 on city's Bangla Academy premises. With a theme slogan 'To build a

banking nation', the fair is aimed at raising public awareness about banking products and services and expanding the financial literacy programme of Bangladesh Bank at national level. The other objectives are extending the banking sector, its products and services at national level, present the banks as service providers to the customers and encourage the customers optimizing the usage of technology in the banking sector.

BRAC Bank launches Smart Opener & BRAC Bank Mobile

BRAC Bank launched BRAC Bank Mobile Application for banking services. Syed Mahbubur Rahman, Managing Director & CEO, BRAC Bank Limited, and Mr. Taskin Ahmed, Brand Ambassador



of the bank, formally launched two IT-based services. With BRAC Bank Mobile a state-of-the-art mobile banking application (apps), customers of BRAC Bank can avail banking services from their Smart Phone anytime, anywhere. Smart Opener is the first of its kind account opening service where bank officials will visit customer's home or office to open account. Equipped with a tablet, bank officials will click customer photograph and necessary documents to open a BRAC Bank Account and complete other regulatory requirements. Interested individuals can set an appointment for this service by calling BRAC Bank's 24-Hour Call Center, sms or sending an email. With BRAC Bank Mobile, BRAC Bank customers can do transactions like Fund Transfer, Bill Payments, Mobile Topup, Credit Card bill payment and also can view their account information, mini statement, detail statement, transaction history and many other services. BRAC Bank Mobile is fully secured with Bangladesh Bank instructed Two-Factor Authentication (2FA).

MTB, BRAC Bank opt for SWIFT to connect to new RTGS system



মিউচুয়াল ট্রাস্ট ব্যাংক লিমিটেড
Mutual Trust Bank Ltd.



BRAC BANK LIMITED

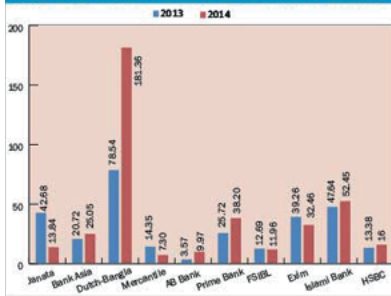
Mutual Trust Bank Limited (MTB) and BRAC Bank Limited

selected SWIFT to connect to the new Real-Time Gross Settlement (RTGS) system in Bangladesh. RTGS system is an electronic platform for the continuous settlement of high value and multi-currency cash payments among banks. SWIFT is one of the two optional channels available in the first phase of the new RTGS operations in Bangladesh. After the introduction of the RTGS, the participant banks under the network will be able to transfer interbank and customers' high value payments in real time.



Banks' CSR spending rises to BDT 510cr in 2014

Top 10 banks in terms of CSR spending



Corporate social responsibility fund disbursement by the scheduled banks grew by 14.17 per cent to BDT 510.55 crore in 2014

from that of the previous year despite a fall in CSR spending by the state-owned commercial banks because of a government embargo. According to the latest Bangladesh Bank data, the banks had disbursed BDT 447.15 crore in CSR fund in 2013. They had distributed BDT 304.67 crore to the CSR programmes in 2012 and BDT 218.83 crore in 2011. BB officials have a suspicion that the banks disbursed the CSR fund violating rules and regulations as the central bank on a number of occasions unearthed corruption in disbursement of the fund.

MoU signed between Midland Bank Ltd. and George's La DolceVita



Midland Bank Limited (MDB) has recently signed a Memorandum of Understanding

(MoU) with George's La DolceVita, a concern of George's Enterprise Limited. Mr. Md. Ridwanul Hoque, SVP & Head of Retail Distribution of Midland Bank Limited and Mr. Abdus Shakur Chowdhury, Chairman of George's La DolceVita sign the MoU on behalf of their respective organizations. As a result of this MoU, Visa cardholders of Midland Bank will get 10% discount on total bill for every purchase from George's La DolceVita situated at Banani.

IDLC, SABINCO ink BDT 400m term loan deal for SME sector



IDLC Finance Limited (IDLC) and Saudi-Bangladesh Industrial and Agricultural Investment

Company Limited (SABINCO) have recently signed a term loan facility agreement for BDT 400 million to facilitate the growth of SME sector in Bangladesh.

IDLC Chief Executive Officer (CEO) and Managing Director Selim RF Hussain and SABINCO Managing Director Quazi Shairul Hassan signed the agreement for their respective organisations, said a press release. IDLC Deputy Managing Director HM Ziaul Hoque Khan, Head of Treasury HS Tareq Ahmed and SABINCO Deputy Managing Director Ahmed Ehsanul Karim attended the signing ceremony along with other officials of both the organisations.

DBBL, Trust Bank to receive NID service charges



People can now pay charges of the national identity (NID) card-related services, including correction and recollection,

through Dutch-Bangla Bank and Trust Bank. The Election Commission signed agreements with the two banks at the EC Secretariat in this regard. As per the agreements, service seekers can pay the NID service charges through both online and mobile banking channels of the two banks. People will be able to pay the charges using their ATM cards as well. The two banks will charge BDT 6 including VAT as bank service charge each time. To avail the NID services, people need to submit the forms with supportive documents and payment slip of the charges to the EC Upazila and Thana offices across the country.

Shahjalal Islami Bank Limited Donated BDT 5 Lac to Bangladesh Thalassaemia Hospital



To facilitate and accelerate better treatment for Thalassaemia Patients, Shahjalal Islami Bank Limited donated BDT 5

Lac to Bangladesh Thalassaemia Hospital. The Managing Director of the Bank Mr. Farman R Chowdhury handed over the Cheque with a formal ceremony organized by the Hospital worth BDT 5 Lac to Mr. Omar Golam Rabbany, Chairman of Bangladesh Thalassaemia Hospital & President of Bangladesh Thalassaemia Samity on 12th September 2015. Among others the Project Development Consultant of Bangladesh Thalassaemia Hospital Dr. A. K. M. Ekramul Hossain Shawpan, VP and Head of Public Relations Division of Shahjalal Islami Bank Ltd.

IFIC Bank signs re-finance deal with BB



IFIC Bank Ltd. recently signed an agreement with Bangladesh

Bank for providing loans to marginal farmers under a re-finance scheme titled "Milk Production and Artificial Insemination". In presence of Bangladesh Bank Governor Dr. Atiur Rahman and Deputy Governor Mr. S.K. Sur Chowdhury, Managing Director & CEO of IFIC Bank Mr. Shah Alam Sarwar and General Manager, Agriculture Credit Department of Bangladesh Bank Mr. Provash Chandra Mallick signed the agreement on behalf of respective sides. The scheme will be implemented through different branches of IFIC Bank Ltd.

Underprivileged entrepreneurs to get loan from Midland Bank



Midland Bank Limited, with a view to providing BDT one (01) crore loan to the underprivileged entrepreneurs – transgender, disabled, sex workers and Rakhine people—signed an agreement with Palli Karma Unnayan Sangstha (PKUS), a NGO organisation acknowledged by MFI. Under the deal, Midland Bank will provide the loan to PKUS at 7% interest and PKUS will disburse the amount to the disadvantaged people for a five-year period at maximum 10% rate. The agreement signing ceremony was held at Jahangir Alam Conference Hall of the Bangladesh Bank, where Atiur Rahman, the governor of the central bank spoke as the chief guest.

First Security Islami Bank Shobuj Upokul- 2015 Held at Kawkhali, Pirojpur



First Security Islami Bank Shobuj Upokul-2015 was held at Kawkhali Govt. K.G Union High School, Pirojpur

on 15 September, 2015. Twenty Eight Thousand students from four schools participated on the program. First Security Islami Bank Ltd. Sponsored the program. Mr. A. K. M Shamimul Huq Siddiqui, Deputy Commissioner, Pirojpor District handed over a tree plant to the School Head Masters of the Schools. It may be noted that, First Security Islami Bank Limited is the title sponsor of the program. ATN Bangla & ATN News is the Electronic Media partner, The Daily Samakal is the print media partner, Dot Silicon is the IT partner of the program.

HSBC wins Best Foreign Bank in Bangladesh award



HSBC has been recently awarded as the "Best Foreign Banking in Bangladesh" by FinanceAsia under the

category of "Country Awards for Achievement 2015." Francois de Maricourt, Chief Executive Officer, HSBC Bangladesh received the award at a ceremony in Hong Kong.

UCB unveils new logo



United Commercial Bank unveiled a new logo, designed by prominent artists Mustafa Manwar and Rafiqun Nabi, in Dhaka. The

artists presented a sketch of the new logo to MA Hashem, chairman of UCB, and Muhammed Ali, managing director, at an event at Bangabandhu International Conference Centre, the bank said. The new logo intends to further inspire a caring attitude and promote unity, progress and advancement in the bank's working culture, and is an artistic combination of two hands that symbolise togetherness, it said. UCB is one of the leading private commercial banks with 148 branches, 101 ATM booths, two SME centres and one off-shore banking unit, according to the bank's website.



আপনার ব্যাংকিং আপনার মোবাইলেই!

ইন্টারনেট ব্যাংকিং মোবাইল অ্যাপ্লিকেশন

সহজেই খুঁজে নিতে ভিজিট করুন



এমটিবি ইন্টারনেট ব্যাংকিং সেবা এখন আপনার আই-ফোনেও

নিজস্ব ব্যাংক একাউন্ট পরিচালনা করে নিজেই উপভোগ করুন
নিম্নোক্ত সেবাসমূহ:

- সংক্ষিপ্ত হিসাব বিবরণী
- চেক বই-এর আবেদন
- ইন্টারনেট-এর বিল প্রদান
- নিজস্ব এবং বেনিফিশিয়ারি হিসাবে অর্থ স্থানান্তর
- ক্রেডিট কার্ড-এর বিল প্রদান এবং লেনদেন-এর সংক্ষিপ্ত বিবরণী
- মোবাইল রিচার্জ
- পার্শ্ববর্তী এমটিবি শাখা এবং এটিএম-এর অবস্থান নির্দেশনা

২৪/৭ এমটিবি কন্ট্যাক্ট সেন্টার
☎ ১৬২১৯ অথবা ০৯৬০৪০১৬২১৯



মিউচুয়াল ট্রাস্ট ব্যাংক লিমিটেড
Mutual Trust Bank Ltd.

you can bank on us

www.mutualtrustbank.com

MTB WINS DHL-THE DAILY STAR BANGLADESH BUSINESS AWARD 2015



Venue : Pan Pacific Sonargaon Hotel, Dhaka 1215
Date : September 11, 2015



Venue : MTB Centre, Gulshan 1, Dhaka 1212
Date : September 16, 2015



Venue : MTB Centre, Gulshan 1, Dhaka 1212
Date : September 13, 2015

DHL – The Daily Star honored Mutual Trust Bank Ltd. (MTB) as the Best Financial Institution 2014 at the 15th Bangladesh Business Awards ceremony at Sonargaon Hotel in Dhaka on September 11, 2015. The award committee has chosen MTB as the best-run bank in Bangladesh during 2014. MTB Managing Director & CEO, Anis A. Khan said that MTB was different from other banks because of its utmost corporate governance standards, independent management and focus on customer service.

MTB Board of Directors celebrated this achievement, wholeheartedly, with a simple cake-cutting ceremony at its Corporate Head Office (CHO) in Gulshan 1, Dhaka 1212. MTB Management also celebrated this happy occasion with the team members at MTB Centre

MTB DUAA SAMSON H. CHOWDHURY CAMPUS JOURNALISM AWARDS 2015

MTB and Dhaka University Alumni Association (DUAA) jointly organized the 2nd MTB DUAA Samson H. Chowdhury Campus Journalism Awards 2015, recently, at the Nabab Nawab Ali Chowdhury Senate Bhaban, University of Dhaka.

Professor Emeritus Dr. Anisuzzaman graced the program as the Chief Guest, while Professor Dr. A A M S Arefin Siddique, Vice Chancellor, University of Dhaka inaugurated the program. M. A. Rouf, JP, Vice Chairman and Anjan Chowdhury, Director, Mutual Trust Bank Ltd. attended the program as the Special Guests. Raquibuddin Ahmed, President, DUAA, presided over the program while MTB Managing Director & CEO, Anis A. Khan presented the felicitation speech.



Venue : Nabab Nawab Ali Chowdhury Senate Building
University of Dhaka, Dhaka 1000
Date : September 8, 2015

MTB INAUGURATES ITS 104TH BRANCH AT LALDIGHIRPAR, SYLHET



Venue : Laldighi Complex, Laldighirpar, Sylhet 3100
Date : November 5, 2015

MTB recently opened its 104th branch at Laldighi Complex, Laldighirpar, Sylhet. MTB Group Chairman, Rashed Chowdhury inaugurated the branch at a gala ceremony held at a local hotel.

Salah Uddin Ali Ahmed, President, Sylhet Chamber of Commerce and Industry, Fokhor Uddin Ali Ahmed, Ex-President, Sylhet Chamber of Commerce and Industry and Chittagong Stock Exchange, Sharnalata Roy, President, Sylhet Women Chamber of Commerce and Industry, MTB Managing Director & CEO, Anis A. Khan, Senior Management of MTB, along with local elite, members of local business associations, the bank's existing and prospective customers, representatives from the media, managers of nearby MTB branches and people from different strata attended the program.

INAUGURATION OF MTB PRIVILEGE CENTRE AT CHITTAGONG

MTB recently inaugurated its 5th Privilege Banking Centre at Agrabad commercial area in Chittagong, with an aim to providing better banking services to its expanding clientele base. The Agrabad Centre is the first MTB Privilege Banking Centre to be set up in the country's premier port city.

Md. Hedayetullah, Chairman of the MTB Board Executive Committee inaugurated the centre at a simple ceremony, held at its premises at Akhtaruzzaman Centre, Agrabad C/A, Chittagong.

Al-Hajj Sufi Md. Mizanur Rahman, Chairman, PHP Group of Industries, Mahbulul Alam, President, Chittagong Chamber of Commerce and Industries, M. A. Salam, Proprietor of Salam and Company, Syed Ziad Rahman, a leading industrialist of Chittagong, MTB Managing Director & CEO, Anis A. Khan, Senior Management of MTB, and members of local business associations, existing and prospective customers, and people from different strata also attended the program.



Venue : MTB Privilege Centre Agrabad C/A, Chittagong 4100
Date : October 5, 2015

INAUGURATION OF MTB PRIVILEGE CENTRE AT BARIDHARA, DHAKA



Venue : Baridhara Privilege Centre, Baridhara, Dhaka 1212
Date : August 24, 2015

MTB recently inaugurated its 4th Privilege Banking Centre at Baridhara to provide banking services and added benefits to its customers.

Md. Hedayetullah, Chairman, Executive Committee (EC) of Mutual Trust Bank Ltd. (MTB) inaugurated the MTB Privilege Centre.

MTB Managing Director & CEO, Anis A. Khan, Additional Managing Director and Chief Operating Officer, Md. Hashem Chowdhury, Deputy Managing Director and Chief Business Officer, Syed Rafiqul Haq, existing and prospective privilege customers, local elite and senior officials of the bank attended the program.

MTB GRANTED MANDATE OF USD 50 MILLION TO FINANCE THE FIRST SWISSÔTEL IN BANGLADESH BY BENGAL GROUP

MTB was granted the mandate by Bengal Hotels and Resorts Ltd., a concern of Bengal Group, to finance the first ever Swissôtel in Bangladesh - Swissôtel Dhaka, at a simple ceremony held recently at the bank's Corporate Head Office of MTB.

Chairman of Bengal Group of Industries Morshed Alam, MP, Vice Chairman Jashim Uddin, Director Humayun Kabir and MTB Managing Director & CEO, Anis A. Khan, Additional Managing Director and Chief Operating Officer, Md. Hashem Chowdhury, Deputy Managing Directors, Md. Zakir Hussain and Syed Rafiqul Haq along with other top officials of both the organizations were present at the event.



Venue : MTB Centre, Gulshan 1, Dhaka 1212
Date : August 25, 2015

STRAIGHT2BANK EXCHANGE AGREEMENT SIGNING CEREMONY



MTB signed an agreement with Standard Chartered Bank (SCB) at the Corporate Head Office of MTB in Gulshan, Dhaka, which will allow MTB Treasury to deal in six foreign currencies with any bank in Bangladesh, through Straight to Bank (S2B) Exchange. S2B is a trading platform with live global exchange rates of base currency and underlying currency.

MTB Managing Director & CEO, Anis A. Khan and SCB CEO, Abrar A Anwar, Bangladesh signed the agreement on behalf of the respective banks.

Venue: MTB Centre, Gulshan 1, Dhaka 1212
Date: October 4, 2015

INAUGURATION OF RELOCATED MTB FENI BRANCH

MTB recently opened its relocated Feni Branch at its new premises at Rabi Shopping Complex, Trunk Road, Feni. Additional Managing Director and Chief Operating Officer of MTB, Md. Hashem Chowdhury inaugurated the branch, at a simple ceremony held at the branch premises.

MTB Group Chairman, Rashed Chowdhury, MTB Managing Director and CEO, Anis A. Khan, Deputy Managing Director, Md. Zakir Hussain and Head of MTB Chittagong Division Branches, Md. Khurshed UI Alam, visited the relocated branch.



Venue: Rabi Shopping Complex, Trunk Road, Feni 3900
Date: August 31, 2015

MTB SCHOOL BANKING EVENTS



Venue : Munshirhat Girls School
Kadair Bazar, Chouddagram, Comilla 3500
Date : August 30, 2015



Venue : Payerkhola High School, Dhorkora Bazar
Chouddagram, Comilla 3500
Date : August 30, 2015



Venue : Viqarunnisa Noon School and College
Bashundhara, Dhaka 1229
Date : August 18, 2015



Venue : Rajshahi Model School & College, Rajshahi 6100
Date : September 02, 2015

CELEBRATING THE SUCCESS OF YOUNGSTERS



Venue : Dinajpur Branch, Dinajpur 5200
Date : August 18, 2015

MTB celebrated the achievement of the youngsters, who passed the O & A level examinations at Dinajpur town.

About fifty successful students, along with teachers, professors, advocates, journalists, social workers and people from different strata of the society were present at the program.

MTB awarded 15 students with BDT 1000 MTB Gift Cheque each, who secured the best CGPA in Dinajpur town.

NATIONAL NEWS

BRAC Bank gets new MD & CEO



Mr. Selim RF Hussain has been appointed Managing Director and Chief Executive Officer (MD & CEO) of the BRAC Bank. Prior to the appointment, Mr. Hussain, a career banker, was serving in IDLC Finance Limited as Managing Director and CEO. He was also the chairman of the board of directors of IDLC Finance's two subsidiaries: IDLC Investments Limited and IDLC Securities Limited. He also worked for ANZ Grindlays Bank and Standard Chartered Bank for twenty-four years before moving to the IDLC Group in 2010.

Arefin appointed City Bank AMD



Mr. Mashrur Arefin has recently been appointed Additional Managing Director (AMD) of the City Bank Ltd. He was working in the same bank as Deputy Managing Director & Chief Operating Officer. Arefin joined City Bank in 2007 as Head of

Retail Banking. Arefin started his career as a management trainee with erstwhile ANZ Grindlays Bank in 1995. He also served Standard Chartered Bank, Qatar, American Express Bank and Citibank N. A., Bangladesh and Eastern Bank too.

City Bank appoints new DMD



Md Abdul Wadud has been appointed Deputy Managing Director (DMD) of City Bank. Mr. Wadud began his career as a management trainee with Eastern Bank. Prior to this appointment, his was serving in the same bank as Senior

Executive Vice President and head of credit risk management, the statement added. He started his career as management trainee of Eastern Bank Ltd in January 1996.

BB Appoints Senior Economic Advisor



Mr. Faisal Ahmed has been appointed as Senior Economic Advisor to the Governor to support Bangladesh Bank's financial sector development and reform agenda. Prior to his appointment, he served as the IMF Resident Representative in

Cambodia during 2011-2015 and worked in the Monetary and Capital Markets Department at the IMF. Prior to joining the IMF, he worked as an actuary for a global reinsurance company for four years, a research economist for the Central Bank of Turkey and as a visiting scholar at the U.S. Federal Reserve Bank.

Hossain made GM of Sonali Bank



Mr. Mofazzal Hossain has recently been appointed General Manager (GM) of Sonali Bank Ltd. Prior to the appointment, he was working as Deputy General Manager, public relation division, Head office of the bank. He held different

important positions in local branches and head office of Sonali Bank Ltd during his long carrier. He started his carrier as a provisional officer of Sonali Bank in 1983.

Dhaka Bank gets new DMD



Mr. Mohammad Abu Jafar has recently joined Dhaka Bank Ltd (DBL) as Deputy Managing Director (DMD). Prior to joining DBL, he was the Senior Executive Vice President (SEVP) and Branch Manager of National Bank Ltd, Dilkusha Branch (Principal

Branch). Mr. Jafar has started his professional banking career back in 1990 with Uttara Bank Ltd as Probationary Officer. Afterwards, he joined National Bank in 2006 as Senior Vice President (SVP). It is worth mentioning that Mr. Jafar also played a vital role in establishing Off-shore Banking Unit (OBU) in National Bank, Mohakhali Branch.

NATIONAL NEWS

3,168MW power from renewable energy sources by 2021



The government has set a target to produce 3,168 MW electricity from renewable energy sources by 2021. Of the total amount, 1740 MW will

come from the solar energy while wind-based power generation will be 1370 MW. The rest 58 MW will come from biomass (47 MW), biogas (7 MW) and mini-hydro (4 MW). The Power Division has recently set the target in line with its policy and strategy to increase the renewable energy's portion in total power generation to 5 per cent by 2015 and 10 per cent by 2021 when the country's total power generation will be over 20,000 MW. Till October this year, the country's power generation from renewable energy sources reached 176 MW of which 150 MW is being generated from solar home system (SHS) while the remaining 26 MW are coming from rooftop solar (16 MW), solar mini-grid (.614 MW), solar irrigation (1.562 MW), wind power (2 MW), biogas (5 MW) and biomass (1 MW). An official document of the Power Division says of the planned 3,168 MW renewable energy, 224 MW will be generated in 2015, 292 MW in 2016, 681 MW in 2017, 594 MW in 2018, 552 MW in 2019, 410 in 2020 and 415 MW in 2021. Of the total targeted renewable energy, about 1,055 MW will come from public sector organizations while the remaining 2113 MW from the private sector.

7th FYP targets employment for 1.29 crore people



The government approved the Seventh Five-Year Plan for 2016-2020 targeted at attaining an average 7.4%

economic growth per year and creating employment for 1.29 crore people over the plan period. The Bangladesh economy will have grown by 8% by the end of the tenure of the plan. The plan also set a target of reducing head-count poverty rate to 16.6% by 2020 from the current 24.8% and increasing export earnings to USD 54.1 billion by the end of the plan period from the present USD

30.7billion. Extreme poverty will also be reduced to 8.9% by the end of the period from the current 12.9%, the plan estimates. A total of BDT 31,90,300 crore will be needed as investment to achieve the targets set in the plan. Of which, 90.4% will come from domestic sources while 9.4% from external sources. The plan will create a bridge between the present and the future for ensuring inclusive growth and also a foundation of the dream envisaged by the government to become a middle income country by 2021 and high income country by 2041. The private sector will continue to play its dominant role to provide 77.3% or BDT 24,65,000 of total planned investment and the remaining 22.7% is estimated to come from government funds. The plan set a target of raising the rate of investment to 34.4% of GDP by the end of 2020 from the current 28.9%, he said. FDI inflow also needs to be increased to 3% of GDP for financing the investment target of the plan from the current one%, according to the plan.

French firm gets Bangabandhu satellite contract



French firm Thales Alenia Space has won the contract for supplying the satellite system under the Bangabandhu

Satellite Launching project. Cabinet Purchase Committee approved a BDT 1951.75 crore tender proposal of Thales at its meeting with finance minister AMA Muhith in the chair. As per the proposal, the French firm will supply and install the entire satellite system by 30 June, 2017 on a turnkey basis. The supply job also includes launching vehicle service, ground control station equipment, construction of two ground stations, insurance, primary operation cost of next three years, and arranging 85 percent foreign finance from foreign source for the project. The BTRC earlier invited a bid titled: In Orbital Delivery of a Geosynchronous Satellite System for the Provision of Communications and Broadcasting Services to Bangladesh and Surrounding Region.

135m euro EIB loan for improvement of railways



The European Investment Bank (EIB), the European Union's long-term financing institution, has recently signed in the city a loan

agreement of 135 million euros with the government of Bangladesh to further improve the country's railways. The EUR 135 million loan will serve to finance the construction of a second track and upgrading of the existing track along with the installation of modern signalling equipment on the 72 km section between Laksam and Akhaura in eastern Bangladesh. The project is part of a broader programme to upgrade the whole 321 km rail corridor between Dhaka and Chittagong, the second largest city and main seaport, by 2020, and will also facilitate the rail connection of landlocked Bhutan, Nepal and the northeastern states of India with Chittagong port. The total project cost is approximately 555 million euros. The Asian Development Bank (ADB) will co-finance the project to the tune of 332 million euros while the government of Bangladesh will provide 88 million euros. The project will be executed by Bangladesh Railways and is expected to be completed by 2022.

Bangladesh eyes USD 1billion from IT outsourcing



Export earnings from software and information technology enabled services (ITES) in Bangladesh, is expected to jump 250% from the present level of USD 400 million to USD 1 billion by 2018, according to the Bangladesh Association of Software and Information Services. With this expectation Bangladesh has introduced its potentialities at global intent expo, Gitex Technology Week 2015 being held in Dubai. Bangladesh will offer its huge potential for the ICT sector as it gears up the digital transformation with Digital Bangladesh platform, as well as with the establishment of hi-tech parks across the country. More than 1.3 million students are currently pursuing higher studies in Bangladesh, which has 250,000 active IT professionals contributing to the growth of the IT sector, which has been declared as a thrust economic sector. By 2018, Bangladesh plans to host one million IT professionals and add 10 million internet users per year. The country has become a huge hub for freelance work via online marketplaces such as oDesk. Meanwhile Bangladesh has become the number three country for contractors on oDesk in just three years, behind only the Philippines and India.

WB for more investment in infrastructure sector



THE WORLD BANK

Bangladesh has to raise its investment in infrastructure to 10% of gross domestic product from the current level of two% to accelerate its economic expansion to 7.5-8.0%. The World Bank in its Bangladesh country partnership framework (2016-2020) to be handed over formally to the government that strongly suggested to invest more in infrastructure sector. The country's investment in the basic infrastructure is the lowest among South Asian nations. WBG (World Bank Group) estimates indicate that reaching sustained growth rates of 7.5-8.0% would require an increase in infrastructure investments to around 10% of GDP per year. The WB's document said if sustainability prevails, the country's strong domestic demand, gradually improving investment climate, and moderate single digit inflation would help raising GDP growth to 6.7% in FY16 and 6.8% in FY17.

Govt initiates to boost jute export to Iran, Turkey

The government has decided to send a business delegation to Iran and Turkey in an aim to boost export of jute and jute goods to the countries. Led by textile and jute ministry officials, the delegation will include representatives from jute and jute goods exporters. In a meeting on export expansion the commerce ministry has also decided to explore export potentiality of jute and jute goods to the coffee, cashew nut and cocoa producing countries like Ghana and Nigeria. According to Export Promotion Bureau data, out of USD 49.83 million export earnings from Iran, USD 48.33 million came from jute and jute goods while USD 205.21 million came from export of the same items out of USD 720.88 million from Turkey in the financial year 2014-15.

Bangladesh eyes nearly 26 bln USD inward remittance in 2020



Remittance-reliant Bangladesh is scouting for new opportunities to further boost up the inflow of remittances, the country's second highest foreign currency generating source after exports. Bangladeshi Planning Minister AHM Mustafa Kamal said the country is eyeing the 25.39 billion U.S. dollars inward remittance from millions of Bangladeshis, living and working abroad, in 2020. With India,

China, the Philippines, Mexico and Nigeria Bangladesh has been ranked on the list of 10 countries which receive highest officially recorded remittance. Bangladesh's Minister for Expatriates' Welfare said the government is going to strengthen the activities of its Probashi Kallyan Bank (Expatriates' Welfare Bank) by making it a schedule bank to pave the way for directly handling remittance from non-resident Bangladeshis.

Foreign exchange reserves at comfortable level



In 2001, Bangladesh had to defer its payments to the Asian Clearing Union (ACU) for imports to avoid compromising the

USD 1 billion foreign exchange reserve as that would undermine its global image. Now, the country's foreign exchange reserve is close to a landmark USD 27 billion—a whopping 27 times increase in 15 years. Increasing remittances from expatriates abroad and rising export incomes have boosted the country's foreign exchange reserves over the years. Dropping costs of imports, especially food and fuel, have also helped restrict forex outgo and boosted reserves. It is expected that countries must have enough forex reserves to meet for imports for at least three months. Bangladesh clears ACU bills every two months. The current forex reserve is good enough to clear import bills for seven months, going by an estimated monthly requirement of USD 4 billion. The import bills for September and October will be cleared in November, which will bring down the reserve below USD 27 billion.

Savings certificates sell well despite interest rate cut



Remittance sent by expatriates working in different foreign countries, pays for food, healthcare, house rent and education of their

families back home. The Certificates, issued by the Department of National Savings (DNS), allow investors to withdraw profit on a monthly basis. In May this year, the government revised the rates for the DNS-offered schemes cutting it down by an average 2%. A five-year term BDT. 100,000 saving certificate would yield a monthly interest income of BDT1,070 but after the revisions, depositors are getting only BDT960. But Bangladesh Bank officials say the savings certificates are still selling well,

despite the cutback in interest rate. Analysts say that due to a sluggish and somewhat fluctuating capital market and lower interests offered on bank deposits, investors consider DNS schemes as a 'less-risky investment option.'

Industrialists launch BBIN Investment Forum



Inspired by a recently concluded motor vehicle agreement, industrialists of Bangladesh, Bhutan, India and

Nepal (BBIN) have formed an investment forum to boost sub-regional cooperation. Bangladesh's apex business body, the FBCCI, first mooted the idea of forming an 'India-Bangladesh Investment Forum' primarily to draw Indian investments in Bangladesh to narrow down the trade gap. Before the launch at a city hotel both Indian and Bangladeshi businessmen agreed to expand the forum by taking on board both Bhutan and Nepal, and named it Bangladesh-Bhutan-India-Nepal (BBIN) Investment Forum. Prime Minister's Economic Affairs Adviser Mashiur Rahman, Indian High Commissioner in Dhaka Pankaj Saran, and Deputy Chief of Mission of the Nepalese embassy, Sushil Kumer Lamsal, welcomed the move while speaking at the launch.

ADB predicts higher growth in FY 16

Selected economic indicators (%)				
ADB	2015		2016	
	ADO 2015	Update	ADO 2015	Update
GDP growth	6.1	6.1	6.4	6.7
inflation	6.5	6.4	6.2	6.2
Current acct. bal. (Share of GDP)	-0.5	-0.8	0.5	-0.5

Source: ADB estimates

The Asian Development Bank (ADB) recently projected a little higher economic growth for Bangladesh for

the current fiscal year on the back of better export and remittance performances than last year's. Despite a number of downside, the Manila-based development financier predicts that the country's gross domestic product (GDP) may expand by 0.2 percentage points from that of fiscal year 2015 to 6.7% in the fiscal 2015-16. The ADB growth forecast for the FY2016 outshines official statistical agency's calculations. It was measured by the Bangladesh Bureau of Statistics (BBS) at 6.5%. Agriculture growth in Bangladesh is projected moving up to 3.2% from 3.0% in FY2015. Industry is expected to see 9.8% growth, compared to 9.6% in FY2015, with expected better performance in RMG exports, manufacturing for domestic market, and construction.

INTERNATIONAL NEWS

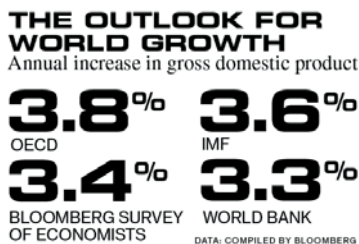
China's bid to reform banking



China's lenders are now free to set interest rates for all of the nation's 134 trillion yuan (USD 21 trillion) of bank deposits.

The move is a milestone for a commercial banking industry that didn't exist as recently as the early 1980s. At the same time, there are some large limits on that freedom and on the role of private enterprise. The central bank has been clear that it will intervene if competition for deposits gets out of hand, and the state remains the dominant owner of the banking system. The latest reform comes against a backdrop of rising bad loans and a slowing economy. The savings-and-loan crisis in the U.S. is among past examples of the risks associated with removing deposit-rate controls.

Economy 2016: Bloomberg



The world economy next year (2016) is shaping up to be stronger than in 2015 and roughly in line with long-term growth averages,

according to the International Monetary Fund and economists surveyed by Bloomberg. But "a return to robust and synchronized global expansion remains elusive," the IMF said in its October outlook. The fund's economists project world growth of 3.6%, up from 3.1% this year and about the same as the 3.5% average from 1980 through 2014. Those numbers are based on the IMF's preferred method of measuring output, using the real purchasing power of national currencies. Measured the standard way—using market exchange rates—the IMF's projections and historical figures would be about 0.6 percentage point lower. The opening of the Panama Canal locks is just one likely event in what promises to be an eventful year for the global economy. The Trans-Pacific Partnership trade agreement could win approval from 12 nations that together account for 40% of global output.

Microsoft just wants to be loved



This year (2015), Apple made Microsoft look prescient. During its annual product launch-apalooza in September, Apple introduced

a larger iPad aimed at business users, one that looked so much like Microsoft's Surface Pro that the online peanut gallery deemed the company a copycat. A few years ago, even if Microsoft had been first on something like that, Apple could well have gotten the credit for the idea. "It's gotten so much better," says Microsoft Chief Marketing Officer Chris Capossela. "The company has so much more momentum." Capossela is quick to add that Microsoft needs to do more to excite people. "Clearly relevance for consumers" remains a challenge, he says, and next year, Satya Nadella's third as chief executive officer, will show whether the company can get people to love its products, instead of relying on inertia. Already Microsoft is far ahead of where it was when Nadella took over in early 2014, the year after the company wrote down excess Surface tablets and Windows 8 flopped.

Japan Post Holdings priced at top of range in year's biggest IPO

Japan's government raised the maximum 1.44 trillion yen (USD 11.9 billion) sought in the privatization of the nation's postal service and its banking and insurance units. Shares of Japan Post Holdings Co. were priced at 1,400 yen, the top end of a marketed range, a Ministry of Finance filing showed recently. Its two financial units were also offered at the highest price recently. The three-pronged IPO is the world's biggest since Alibaba Group Holding Ltd. in September 2014, as Prime Minister Shinzo Abe fulfills a plan first drawn up by his mentor and predecessor Junichiro Koizumi 10 years ago. Almost 80% of the shares are being sold to individuals as part of Abe's goal of getting households to invest more of their savings. Japan Post Holdings had been offered at 1,100 yen to 1,400 yen a share. It will list on the Tokyo Stock Exchange on Nov. 4, along with Japan Post Bank Co. and Japan Post Insurance Co. The brokerages that worked on the IPO will receive about 24.5 billion yen in fees, according to Bloomberg calculations based on a Finance Ministry statement.

Chinese economic growth around 6-7%: People's bank of China

China will be able to keep economic growth at around 6% to 7% annually over the next three to five years, a top People's Bank of China policymaker said recently, a day after the bank cut interest rates for the sixth time in less than a year. The comments by Yi Gang, vice governor of the PBOC, appeared to be aimed at reassuring investors this level of growth, the slowest pace in two decades but still faster than other major economies, is the Chinese economy's "new normal." China's future economic growth will still be relatively quick. Around seven, six-point-something, these will all be very normal, Yi said at a conference in Beijing. As well as cutting interest rates recently, the PBOC lowered the amount of cash that banks must hold as reserves. Both moves were bids to jump-start growth in China's slowing economy, a drag on global growth that has been of major concern in emerging markets and other leading economies. Monetary-policy easing in the world's second-largest economy is at its most aggressive since the 2008-2009 financial crisis, as growth looks set to slip to a 25-year-low this year of under 7%.

USAA to hand over credit, debit card portfolio to Visa from Mastercard

USAA, one of the largest issuers of credit and debit cards in the United States, switched its portfolio to Visa Inc., ending a three-decade relationship with MasterCard Inc. USAA, which primarily provides financial services to military personnel and their families, said in a statement on its website that most of the cards would be changed from MasterCard to Visa by next year. As our primary network, this provides us the opportunity to provide more benefits, including the elimination of foreign transaction fees for all USAA Visa credit cards in 2016, the company said in the statement.

USAA is MasterCard's biggest debit-card issuer with USD 26 billion of purchases made on its cards last year, the Wall Street Journal reported, citing the Nilson Report, a Carpinteria, California-based newsletter that tracks the industry. MasterCard said it is disappointed with the decision. While we pursued the business, we reached a point where the economics did not make sense for our company and shareholders, MasterCard said in a statement. The financial institution's move is the latest in an ongoing tussle for large portfolios that are sought-after by Visa, MasterCard and American Express Co. However, it is relatively rare for card issuers to drop a network after such a long partnership.

Credit Suisse to raise USD 6 billion as new CEO shows his hand

Credit Suisse plans to raise 6 billion Swiss francs (USD 6.3 billion) from investors, slim down its investment bank and cut jobs as new chief Tidjane Thiam embarks on the biggest overhaul of the Swiss bank in almost a decade.

Credit Suisse is emphasizing wealth management and growing in Asia, echoing moves by rival UBS. It joins rivals including Barclays and Deutsche Bank as well as UBS in scaling back investment banking as tougher regulations squeeze profitability. Thiam, 53, hired from insurer Prudential, also said he will float shares in Credit Suisse's domestic Swiss bank and cut 2 billion francs in annual costs, giving his vision for Switzerland's second-biggest bank almost four months into the job. He is raising cash to bolster the bank's capital position, which is one of the weakest in the sector. Thiam said the decision had gone down well with regulators in a meeting. Thiam, a former Ivory Coast government minister who replaced American Brady Dougan, said weak quarterly results underscored the Zurich-based bank's need for change. Third-quarter pretax income fell 34% to 861 million francs after the investment bank fell to a 125 million franc loss from a 516 million franc profit a year ago. Analysts welcomed most aspects of Thiam's plans, but said sentiment was soured by the weak results.

Goldman adding data scientists, marketers in consumer lending push



Goldman Sachs Group Inc is looking to hire engineers, data scientists, operations staff, and customer service professionals as it

builds up its online lending business, according to people contacted by the bank and online job postings.

The most powerful bank on Wall Street has made a series of key hires as it muscles into the consumer lending business, where it hopes to use technology to compete against traditional lenders and startups. Those hires include former Citigroup Inc credit card executive David Stark, who will serve as the business's chief risk officer, according to Stark's LinkedIn profile. It has also taken in former Lending Club Corp operations executive Darin Cline to lead operations, as well as employees from American Express Co, according to their LinkedIn profiles.

Other hires include Dustin Cohn, who will head up branding for the new unit. Cohn was the former marketing officer at underwear and sleepwear company Jockey International, and he also helped develop brand campaigns for Gatorade and Pizza Hut at PepsiCo. Goldman has also hired Boe Hartman, a former executive at Barclays PLC's Barclaycard division.

BNY Mellon's cost-cutting drive hit by software outage



Bank of New York Mellon Corp recently reported third-quarter results that beat expectations, but said its

cost-cutting drive was interrupted by a summertime software outage that forced it to compensate clients.

The large custody bank roiled much of the U.S. mutual fund industry in August when one of the accounting systems it uses to generate prices for funds collapsed. The problems lasted more than a week and affected about USD 400 billion in assets. Speaking on a conference call with analysts to discuss the earnings, BNY Mellon Chief Financial Officer Thomas Gibbons said expenses in the period were higher because of concessions the company gave to clients as a result of the glitch. The bank did not break out an exact figure but said payment waivers or refunds to clients were accounted for in its "other" non-interest expense line of USD 268 million during the quarter, which was 7% higher than in the previous quarter and year-ago quarter. The "other" category also was the only type of non-interest expense to increase compared with a year ago, BNY Mellon said.

Morgan Stanley's trading rout sets grim tone for fourth quarter

Morgan Stanley recently warned that there was little hope for a quick turnaround in its key trading business given the persistence of global growth concerns that helped pummel the bank's third quarter earnings. Chief Executive James Gorman was put on the defensive after a 42% slide in bond trading, one of its worst performances since the financial crisis, and a drop in its private-equity business sent net income skidding. We're by no means complacent about this, Gorman told analysts after the forecast-lagging results. Gorman said recent management changes, such as the promotion of global equities head Ted Pick to oversee all of

trading, would allow better coordination between the firm's bond and equities desks. Pick, who previously helped to turn around Morgan Stanley's equities business into the top franchise on Wall Street, has his work cut out for him. While factors such as doubts about Federal Reserve rate policy and China's economic slowdown have wreaked havoc on many banks' trading results, Morgan Stanley's bond trading performance was the worst on Wall Street, outpacing a 33% drop at arch rival Goldman Sachs. The impact of trading on the bank's bottom line comes despite Morgan Stanley's efforts to insulate itself from market gyrations by focusing more on wealth management.

What's next for Boeing: Clues emerge on Midrange Jet for 2020s



As Boeing Co. weighs developing a midsize model to fill a critical gap in its jet lineup, one

thing is clear: Whatever its dimensions and shape, the new plane must be about as economical to fly as the signature 737. The company's chief of airliner sales delivered that message recently on the eve of the Dubai Air Show while dropping a few other hints about Boeing's work on a concept that has captured the industry's attention. The plane might have one aisle -- or two. And there's probably demand for at least 2,000 of the jets. Planning for a midrange aircraft to fit between Boeing's 737 Max 8 narrow-body and smallest 787 Dreamliner has gained urgency with the sales success of a single-aisle Airbus Group SE model targeting the same market niche. Boeing hasn't had an offering in that segment since the 757 went out of production a decade ago. Boeing won't introduce any new model before 2022 while it focuses on other development programs, John Wojick, senior vice president for global sales and marketing said. Now in the works are the Max -- a version of the top-selling 737 with new engines -- and an upgrade to the wide-body 777, the world's largest twin-engine jetliner. New aircraft take years to build, and Boeing's increasingly public musings about how it would proceed on a midsize plane have been closely followed by airlines, lessors, analysts and consultants.

U.S. union, GM reach tentative agreement on labor contract



Negotiators for the United Auto Workers and General Motors Co reached a tentative agreement on undisclosed terms for a new

four-year labor contract, averting a threatened strike, the union said recently. The proposed deal will now go to a council of several hundred UAW leaders from GM's U.S. plants meeting recently, who are expected to approve it. The contract then goes to a ratification vote of the UAW's 52,700 workers at GM.

US Federal Reserve to weigh ECB's stimulus push as it readies rates message



The European Central Bank's signal that more stimulus is coming for Europe's economy could complicate the

US Federal Reserve's own message recently about when it might move in the opposite direction. ECB President Mario Draghi caused the dollar to jump

against the euro recently when he said the ECB was studying new ways to fight off deflation and spur growth that may be announced as soon as December. The Fed was already trading cautiously about whether it would begin raising US interest rates in December.

India spend billions to populate a remote area



India plans to invest billions of dollars to populate a remote northeastern state it has neglected since fighting a war with neighboring China more than five decades ago. Prime Minister Narendra Modi's government is finalizing blueprints for a USD 6 billion highway in Arunachal Pradesh, which is also claimed by China. Construction on the 2,000-kilometer (1,243-mile) road will start as early as 2018, Kiren Rijju, minister of state for home affairs. Modi has taken a more assertive stance toward China as he seeks to constrain its territorial ambitions while still attracting investment to strengthen India's economy.

MTB

Gift Cheque

MTB RETAIL BANKING
pleasure in life

MTB Gift Cheque users have the unique opportunity to choose their gift whenever they wish. Purchasers save time and receivers have the option to buy something they require.

MTB GIFT CHEQUE can be exchanged for money anytime, at any MTB branch in Bangladesh.

Benefits:

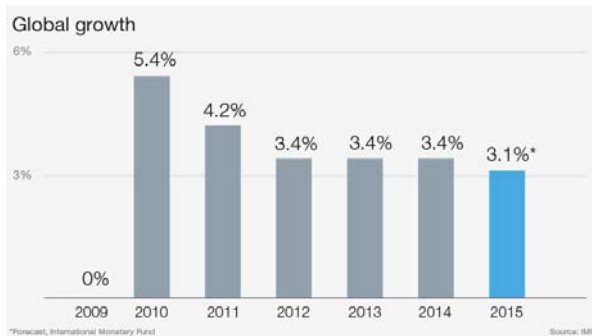
- Purchasers do not have to be account-holders of MTB to purchase MTB Gift Cheque
- No document is required for purchase of MTB Gift Cheque
- No service charge is applicable
- Attractive rate of interest
- Other conditions may apply



INTERNATIONAL NEWS

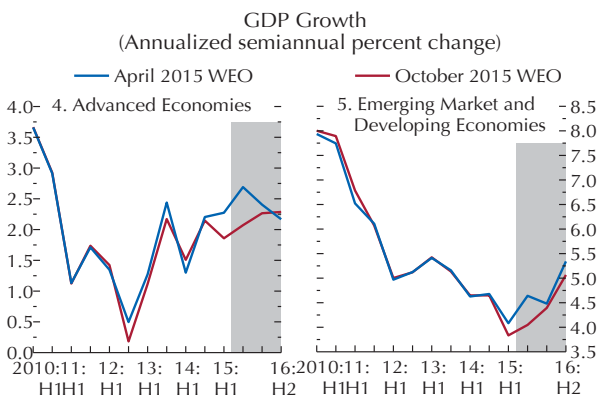
International Monetary Fund, October 2015

Global growth for 2015 is projected at 3.1%, 0.3% point lower than in 2014, and 0.2% point below the forecasts in the July 2015 World Economic Outlook (WEO) Update. Prospects across the main countries and regions remain uneven. Relative to last year, the



recovery in advanced economies is expected to pick up slightly, while activity in emerging market and developing economies is projected to slow for the fifth year in a row, primarily reflecting weaker prospects for some large emerging market economies and oil-exporting countries. In an environment of declining commodity prices, reduced capital flows to emerging markets and pressure on their currencies, and increasing financial market volatility, downside risks to the outlook have risen, particularly for emerging market and developing economies.

Financial market volatility spiked in August with an increase in global risk aversion, weakening currencies for many emerging markets, and a sharp correction in equity prices worldwide. Temporary surges in volatility had earlier been associated with events surrounding Greek debt negotiations and the sharp stock market decline in China and subsequent



policy measures by the Chinese authorities in June–July. With the first increase in U.S. policy rates approaching and a worsening of the global outlook,

financial conditions for emerging markets have tightened since the spring, especially in recent weeks: dollar bond spreads and long-term local-currency bond yields have increased by 50 to 60 basis points on average, and stock prices are weaker, while exchange rates have depreciated or come under pressure. Financial conditions in advanced economies continue in contrast to be easy, and real interest rates remain low even as the policy rate liftoff approaches in the United States and the United Kingdom.

For many commodity exporters with flexible exchange rate regimes, weakening commodity prices have triggered sizable currency depreciation. But emerging market currencies more generally have seen sharp depreciations since the spring, particularly in August, while exchange rate movements across major advanced economy currencies have been relatively modest in recent months compared to the August 2014–March 2015 period. These realignments across floating-rate currencies have reflected to an important extent the evolution of underlying fundamentals—countries with weakening growth prospects and worsening terms of trade are facing currency depreciation pressures as part of global adjustment.

Countries experiencing sharp and persistent exchange rate movements will likely see notable changes in their net external demand. These global factors—and country-specific developments—point to a somewhat weaker recovery in 2015 and 2016 than previously envisaged, and to higher downside risks.

Growth in advanced economies is projected to increase modestly this year and next year. This year’s developments reflect primarily a strengthening of the modest recovery in the euro area and a return to positive growth in Japan, supported by declining oil prices, accommodative monetary policy, and in some cases, currency depreciation. The pickup in advanced economies is tempered by lower growth in commodity exporters—particularly Canada and Norway—and in Asia outside of Japan (in particular, Korea and Taiwan Province of China). Unemployment is declining, but underlying productivity growth remains weak, including in the United States, where the recovery is more entrenched. This heightens concern about the medium-term outlook. Some pickup in growth is expected in 2016 (especially in North America), but medium-term prospects remain subdued, reflecting a combination of lower



investment, unfavorable demographics, and weak productivity growth. The recent further decline in oil prices, as well as in prices of other commodities, should support demand in the majority of advanced economies that are net commodity importers, but the slowdown in emerging markets will imply weaker exports.

Growth in emerging market and developing economies is projected to rebound in 2016. This reflects mostly a less deep recession or a partial normalization of conditions in countries in economic distress in 2015 (including Brazil, Russia, and some countries in Latin America and in the Middle East), spillovers from the stronger pickup in activity in advanced economies, and the easing of sanctions on the Islamic Republic of Iran. China's growth is projected to slow further, albeit gradually.

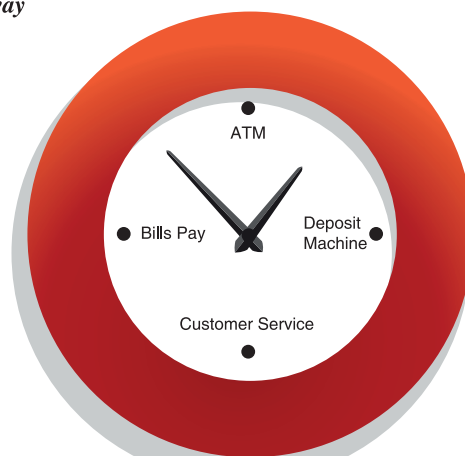
The weakness in commodity prices, slower-than-expected global growth, and the prospect of tighter global financial conditions weigh on the outlook for low-income countries. Some have been running large current account deficits, benefiting from easy access to foreign savings and abundant foreign direct investment, especially in resource-rich countries, and they are hence particularly vulnerable to external financial shocks.

Raising both actual and potential output through a combination of demand support and structural reforms continues to be the economic policy priority. In advanced economies, accommodative monetary policy remains essential, alongside macro prudential policies to contain financial sector risks as needed.

Many economies have eased macroeconomic policies in response. The scope for further easing varies considerably across countries, however, given differences in growth performance, macroeconomic conditions, and sensitivity to commodity price shocks, as well as external, financial, and fiscal vulnerabilities.

- In oil importers, lower oil prices have reduced price pressures and external vulnerabilities, which will ease the burden on monetary policy. These positive effects are, however, offset in oil importers that export other commodities by weaker export prices and the ensuing exchange rate depreciation.
- In oil exporters without fiscal space, lower oil revenues require a reduction in public spending. For those with space, it is appropriate to adjust the fiscal position gradually, but medium-term adjustment plans should be formulated and initiated to maintain policy credibility.
- In commodity-exporting countries with flexible exchange rate regimes, currency depreciation can help offset the demand impact of terms-of-trade losses, but sharp exchange rate changes can in some countries exacerbate vulnerabilities associated with high corporate leverage and foreign-currency exposure.
- Structural reforms to raise productivity and remove bottlenecks to production are urgently needed in many economies.

MTB
Smart Banking
have it your way



MTB 24/7 Contact Centre
☎ **16219** or **09604016219**

INTERNATIONAL NEWS



U.S. Overview

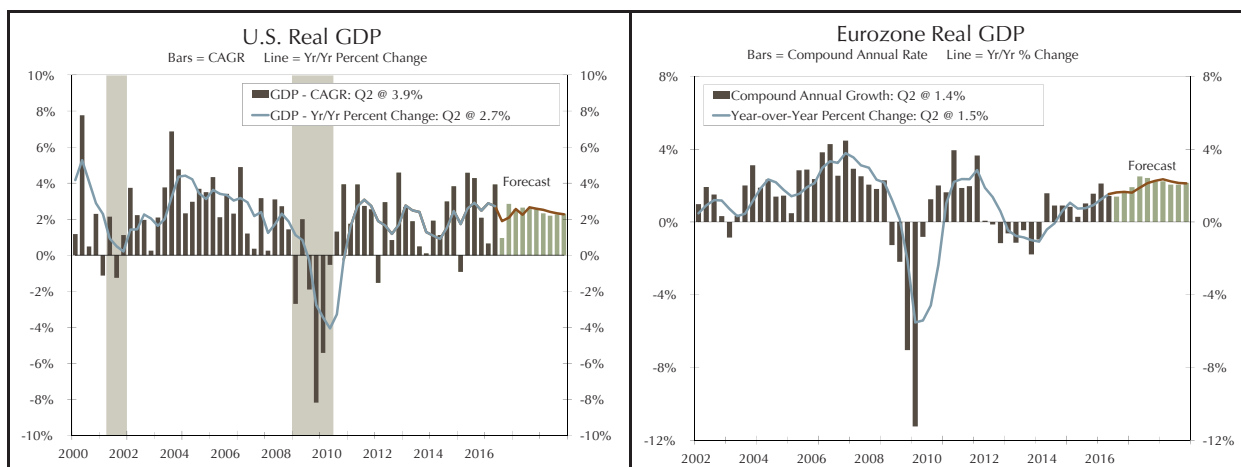
Global woes spill over into the U.S. economy

Despite a surprisingly large upward revision to second quarter real GDP growth, weaker global economic conditions and the stronger dollar continue to restrain U.S. economic activity. Wells Fargo is now projecting third quarter economic growth to come in at just 1.0%, with a widening trade deficit and slower rate of inventory accumulation accounting for much of the downshift in economic growth. Final demand should remain fairly solid, with final sales to domestic purchasers rising at a 3.3% pace, which is close to its recent trend. The third quarter's dip in real GDP growth may hold significant implications for the Fed, which has made no secret that it would like to begin raising the federal funds rate in 2015. The Federal Reserve Bank of Atlanta's GDP Now forecast

International Overview

Dialing for higher global growth: who can answer?

Global economic growth has continued to slow down in the past several months as the Chinese economy continues to look for a sustainable, but lower, rate of economic growth than what has been typical during the last several decades. This lower Chinese economic growth has a larger effect on emerging markets—e.g., Argentina, Chile and Brazil—and some developed economies with a large commodity and raw materials export content—e.g., Canada and Australia. That is, the Chinese economic pull is stronger with emerging markets, as a consequence of the collapse in commodity prices and the slowdown in commodity exports, in comparison to its effect on large developed economies such as the United States and the Eurozone. In fact, for the United States and the



Source: U.S. Department of Commerce, IHS Global Insight and Wells Fargo Securities, LLC

currently pegs third quarter growth at 0.9%. Such a pace would make it questionable that the Fed would follow through with a December rate hike. Lower interest rates for an even longer period would provide the economy with some tangible benefits. For starters, the dollar would be a little less strong than it would otherwise and would help support manufacturing output and corporate profits in general. Lower interest rates would also help the housing market gain further momentum and could bring about a bit more stability to the financial markets. Interest rates are still likely headed higher in 2016. The extent of future hikes and the pace at which they take place, however, will likely be less dramatic than the Fed indicated at its September meeting.

Eurozone, the drop in commodity prices is actually helping the economies as consumer demand takes advantage of real incomes brought by the strong decrease in commodity prices— but specifically petroleum and gasoline prices. Furthermore, this improvement in real incomes in both the United States and the Eurozone is good news for China as the Eurozone is the largest export market for China and America is the second largest. Thus, although Wells Fargo does not expect a strong effect from the resilience in Chinese exports to the Eurozone and the United States, Wells Fargo believes the improvement in Chinese exports should, on the margin, help limit today's concerns in the market regarding economic activity in China.

Together we'll go far





SME Bank of the Year & Women Entrepreneurs' Friendly Bank of the Year

Mutual Trust Bank Ltd. (MTB) rejoices along with its customers, shareholders, stakeholders, regulators, patrons and well-wishers, on receiving the **SME Bank of the Year** and **Women Entrepreneurs' Friendly Bank of the Year** Awards.

The recognition was made at the **'SME Banking Award 2014'** ceremony jointly organized by Bangladesh Bank and the SME Foundation. With this achievement, MTB becomes the first-ever best SME bank of the year for its contribution to the development of small and medium enterprises (SMEs).



মিউচুয়াল ট্রাস্ট ব্যাংক লিমিটেড
Mutual Trust Bank Ltd.

you can bank on us

FlexiPay

কিনুন একবারে, টাকা দিন একটু একটু করে

এমটিবি ক্রেডিট কার্ড-এর মাধ্যমে পছন্দের জিনিসপত্র কিনে সর্বোচ্চ
২৪টি মাসিক কিস্তিতে মূল্য পরিশোধ করুন ০% ইন্টারেস্টে



নিম্নোক্ত পণ্যসমূহেও এই সুবিধা পাওয়া যাবে



ইলেকট্রনিক্স



মোবাইল হ্যাণ্ডসেট



ট্যুর প্যাকেজ

বর্তমানে নিম্নোক্ত মার্চেন্ট আউটলেটসমূহে এই সুবিধা পাওয়া যাচ্ছে:



MTB 24/7 Contact Centre & ☎ 16219 or 09604016219

104
MTB BRANCHES



মিউচুয়াল ট্রাস্ট ব্যাংক লিমিটেড
Mutual Trust Bank Ltd.

you can bank on us

199
MTB 24/7 ATMS



you can grow with us



you can remit with us



You can invest with us